

## Profitable Metal Fabrication Company

**Location:** Southwest      2017 EBITDA: \$1.8MM    2018 EBITDA: \$1.5MM

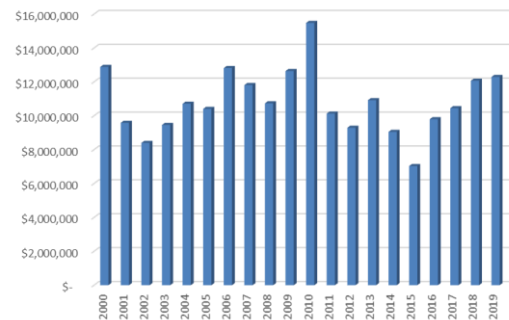
**Markets:** Military, Aerospace, Medical, Auto, ...    2019 EBITDA: \$900K    ADJ EBITDA\*: \$1-2.5MM

**FFE/Buildings\*:** \$11MM+      \*Owner estimates

## Company Products & Services

- Quality Design, fabrication and assembly
- Precision Sheet Metal
- Precision Machining
- Design and prototypes
- Metal finishing
- Component Assembly
- Robotic welding and CNC Machines

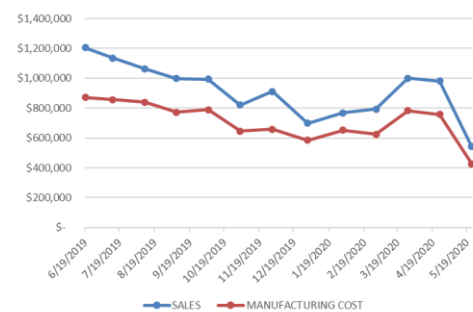
### Revenues 2000-2019:



## Business Highlights

- Strong Customer Relationships
- Growing Market Demand
- Market Leader in Niche Market
- Significant Growth Potential

### Highlights-TTM 6/19/19-5/23/20:



## Business Overview

30+ year fabrication company for government and large commercial projects providing sheet metal fabrication services. The Company offers a multitude of services and products, including, but not limited to, product engineering, designing, precision sheet metal fabrication, CNC milling and machining, assembly, laser cutting, robotic welding, and finishing services. Industry Standards: ANSI Specification, AWS Specifications, IT AR Registered, SAE Specifications, AS9100 Rev. D - 01/09/2012, ISO 9001, Mil-Specifications.

With established reputation, business can grow with increased marketing and management efficiencies.

With COVID-19, increased demand for US manufacturing. Industry – Demand for fabricated metal parts is heavily driven by US manufacturing levels, especially for equipment and machinery. US production of fabricated metal products dropped more than 20% during the recession of the late 2000s, yet US resurgence is expected with a reduction in reliance on low-cost overseas manufacturing.

**Ownership is a S-Corp, seeking Asset Sale with 100% Exit for Management seeking retirement (Pres, VPs of Finance, Sales & Operations). 65 Employees and \$11MM+ in Buildings and Furniture, Fixtures & Equipment.**

Ownership has hired Delta Business Advisors for advertisement and NDA. Ownership will communicate with all parties and provide further information to those they approve who return NDA and company information. All paperwork will be received and reviewed by Ownership. Delta Business Advisors is not handling this transaction.

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